

JOIN OUR TEAM

Contract Sales Position Calgary, AB

KalChem is currently seeking a Sales Professional based out of Calgary, AB. We are an Alberta based manufacturer and distributor of specialty chemical solutions looking to fill a Contract Sales Position, with the opportunity to evolve into a full-time salaried position.



Contract Sales Position

Calgary, AB

The ideal candidate must have previous experience in Technical Sales in the Energy industry, specializing in Production Chemicals with knowledge in Hydrogen Sulfide Scavengers.

KalChem offers a lucrative sales commission, as well as competitive base salary and benefits package if applicable.

Contract Sales Position

Calgary, AB

Responsibilities:

- Collaborate with the VP Business Development to develop sales strategies to improve market share
- Coordinate sales and proposals
- Work in conjunction with Management to ensure client satisfaction and client retention
- Capable of achieving all sales targets
- Creation of short-term income opportunities to ensure the Market's fiscal year profit targets
- Manage an assigned geographic sales region to maximize sales revenues and corporate objectives
- Execute the company's marketing strategy and business plans
- Maintain high levels of client satisfaction and retention levels

Contract Sales Position

Calgary, AB

Qualifications:

- 5-10 years of experience in technical sales in the Energy Industry
 - Extensive experience in Production chemicals and H2S Scavenging
- Sound business judgment to rank and select high probability deals and development opportunities
 - Proven ability to develop effective business relationships
 - Experience with developing sales strategy and product development plans
- Demonstrated strong technical sales skills; Strong understanding of sales cycles
- Intermediate to Advanced level of Microsoft Office products

REACH OUT TO LEARN MORE!

info@kaliberchemicals.com
1-877-525-4237



KALIBER
CHEMICALS